A5120-1A

GENERAL AVIATION AIRPLANE SHIPMENT REPORT

GENERAL AVIATION
MANUFACTURERS ASSOCIATION, INC.
Suite 801
1400 K Street, N.W., Washington, D.C. 20005
AREA CODE (202)
TEL. 393-1500

NOTE: This Report does not include helicopters.

MANUFACTURER AND MODEL	COMPLETE AIRCRAFT			MFG'S NET BILLING PRICE		
	MAY	JUN	YTD	MAY	JUNE	YTD
TOTAL	111	123	649	97,839,966	88,801,789	409,088,156
BEECH AIRCRAFT						
Bonanza F33A/C	2	8	16			
Bonanza 36TC	1	0	6			
Bonanza A36	3	2	28			
Duchess 76	1	0	1			
Baron E55	0	0	0			
Baron 58	2	1	7			
Baron 58P	0	0	2			
Baron 58TC	0	0	0			
1900C	2	2	7			
King Air F90	1	0	1			
King Air C90	0	0	4			
King Air B200	4	2	14			
King Air B200C	0	0	0			
King Air 300	2	4	15			
Diamond IA	0	0	6			
Beechjet 400	1	1	2			
TOTAL	19	20	109	23,585,896	24,883,757	116,813,909
CESSNA AIRCRAFT						
152	0	0	0			
F152	0	0	0			
152 Aerobat	0	0	0			
F152 Aerobat	0	0	0			
F172	0	2	2			
172 Skyhawk	14	18	85			
182 Skylane	3	6	27			
182 Turbo Skylane	0	0	0			
185 Skywagon	0	0	0			
Stationair 6	8	8	32			
Turbo Stationair 6	3	4	18			
172 Cutlass RG	0	0	1			
R182 Skylane RG	1	1	5			
TR182 Skylane RG	0	0	2			
210 Centurion	2	3	8			
Turbo 210 Centurion	8	8	32			
P210 Centurion	1	4	7			
AgHusky	0	0	0			
177 Cardinal	0	0	0			
303 Crusader	0	1	2			
340	0	2	7			
402	0	0	1			
414A	1	0	3			
421 Golden Eagle	0	0	1			

MANUFACTURER AND MODEL	COMPLETE AIRCRAFT			MFG'S NET BILLING PRICE		
	MAY	JUN	YTD	MAY	JUN	YTD
CESSNA (continued)						
208 Caravan I	3	4	15			
406 Caravan II	0	1	1			
425 Conquest I*	3	0	3			
441 Conquest II*	1	0	3			
Citation I	0	0	0			
Citation SII	1	4	11			
Citation III	2	0	4			
TOTAL	51	66	270	25,920,331	23,809,540	104,753,436
FAIRCHILD AIRCRAFT						
SA-227AT Expediter	0	0	0			
SA-227AT Merlin IVC	0	0	0			
SA-227AC Metro III	5	2	16			
SA-227TT Model 300	0	0	0			
TOTAL	5	2	16	14,529,205	5,708,430	43,569,298
GATES LEARJET						
Learjet 25G	0	0	0			
Learjet 25D	0	0	0			
Learjet 35A	0	0	5			
Learjet 36A	0	0	0			
Learjet 55	1	1	2			
TOTAL	1	1	7	4,516,372	5,591,815	26,045,902
GULFSTREAM AEROSPACE						
Commander 1000	0	0	1			
Gulfstream III	2	2	7			
Gulfstream IV	0	0	0			
TOTAL	2	2	8	25,025,000	24,980,000	90,105,000
LAKE AIRCRAFT						
200 EP	2	1	4			
250 Renegade	2	2	8			
TOTAL	4	3	12	780,264	569,414	2,343,513
MAULE AIRCRAFT/MAULE AIR						
M-5 180C	1	1	4			
M-5 235C	1	0	3			
M-6 235	0	0	1			
MX-7 180	1	1	3			
M-7 235	1	2	6			
MX-7 235	2	2	15			
TOTAL	6	6	32	284,911	277,281	1,572,176
MOONEY AIRCRAFT						
201 M20J	2	5	21			
252 M20K	8	4	39			
TOTAL	10	9	60	NA	NA	NA
PIPER AIRCRAFT						
PA-28-161 Warrior	1	0	33			
PA-28-181 Archer II	0	2	25			
PA-28-236 Dakota	0	0	4			
PA-32-301 Saratoga	2	0	5			
PA-32-301T Turbo Saratoga	0	0	0			

* - Delete one (1) Cessna 425 from May '85 report, one (1) 441 from May '85 report, and one (1) 441 from July '85 report.

MANUFACTURER AND MODEL	COMPLETE AIRCRAFT			MFG'S NET BILLING PRICE		
	MAY	JUN	YTD	MAY	JUN	YTD
PIPER AIRCRAFT *						
PA-28RT-201T Turbo Arrow IV	0	0	1			
PA-32R-301 Saratoga SP	0	0	1			
PA-32R-301T Turbo Saratoga SP	0	0	3			
PA-46-310P Malibu	6	9	38			
PA-34-220T Seneca III	3	3	19			
PA-44-180 Seminole	0	0	0			
PA-44-180T Turbo Seminole	0	0	0			
PA-60-700P Aerostar	0	0	0			
PA-31-350 Chieftain	0	0	0			
T-1020	0	0	0			
PA-31P-350 Mojave	0	0	0			
PA-31T-500 Cheyenne IA	0	0	2			
PA-31T-620 Cheyenne IIXL	1	0	2			
PA-42-700 Cheyenne III	0	0	1			
PA-42-720 Cheyenne IIIA	0	0	1			
PA-42-1000 Cheyenne 400LS	0	0	0			
T-1040	0	0	0			
TOTAL	13	14	135	3,197,987	2,981,552	23,884,922
GRAND TOTAL (Civil)	111	123	649	97,839,966	88,801,789	409,088,156
**********						
Shipment of "off the shelf" aircraft to the U.S. military.						
Beech Aircraft						
C-12A	0	1	5	0	1,963,980	9,526,572
TOTAL	0	1	5	0	1,963,980	9,526,572
Gulfstream						
C-20B	0	2	2	0	24,970,000	24,970,000
	0	2	2	0	24,970,000	24,970,000
GRAND TOTAL (Military)	0	3	7	0	26,933,980	34,496,572

* Delete one (1) Piper Cheyenne 400LS from November '85 report.

News from

General Aviation
Manufacturers Association

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FOR IMMEDIATE RELEASE
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FIRST HALF SHIPMENTS AND BILLINGS DOWN, EXPORTS UP

WASHINGTON, D.C., July 9, 1986 ---- The general aviation industry reported first half deliveries of 649 aircraft worth $409.1 million today. June deliveries totaled 123 planes worth $88.8 million.

First half results are down 33.4 percent in units compared to 974 planes delivered for the period in 1985. Billings were down 39.4 percent for the first half compared to $675 million in 1985. June deliveries were down 33.5 percent and billings were down 42.1 percent compared to 185 shipments worth $153.3 million in June, 1985.

For the first half, the industry has delivered 483 singles, down 25.7 percent compared to 650 for the first half of 1985. Piston twin deliveries stand at 43 compared to 106 in 1985, down 59.4 percent.

Deliveries of business jets and turboprops stand at 37 and 86, respectively, down 43.9 percent and 43.4 percent compared to 66 jets and 152 turboprops last year.

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Ninety-three singles, seven piston twins, fifteen turboprops and eight jets were delivered in June.

Exports were up 11.1 percent for the first half at 180 compared to 162, with export billings up 24.7 percent at $159.6 million compared to $128 million. For the year, 27.7 percent of shipments and 39 percent of billings were in export trade.

June exports included 51 aircraft worth $42.8 million, up 54.5 percent in units and 18.6 percent in billings over 33 exports worth $36.1 million in June, 1985. June exports comprised 41.5 percent of shipments and 48.2 percent of billings for the month.

AIRCRAFT SHIPMENTS BY TYPE

	YTD 1986	YTD 1985	% CHANGE
SINGLE ENGINE	483	650	- 25.7
MULTI-ENGINE	43	106	- 59.4
TURBOPROPS	86	152	- 43.4
JETS	37	66	- 43.9

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MANUFACTURER AND MODEL	NUMBER OF AIRCRAFT			MANUFACTURERS NET BILLING PRICE		
	QII'	QIII	YTD	QII	QIII	Year to Date
GRAND TOTAL	364	393	1042	$251,913,136	$275,962,122	$685,050,278
BEECH AIRCRAFT						
Sundowner 23	0	1	1			
Sierra 24R	0	4	4			
Bonanza F33A/C	12	22	38			
Bonanza 36TC	1	5	11			
Bonanza A36	10	9	37			
Duchess 76	1	0	1			
Baron 58	5	13	20			
Baron 58P	1	2	4			
C99	0	1	1			
1900C	5	4	11			
King Air F90	1	2	3			
King Air C90	2	2	6			
King Air B200	7	6	20			
King Air B200C	0	1	1			
King Air 300	8	4	19			
Diamond IA	1	0	6			
Beechjet	2	2	4			
Total Beech	56	78	187	$63,677,586	$58,715,112	$175,529,021
CESSNA AIRCRAFT						
152	0	0	0			
F152 Aerobat	0	22	22			
152 Aerobat	0	0	0			
F152	0	1	1			
F172	2	3	5			
172 Skyhawk	48	29	114			
182 Skylane	14	11	38			
182 Turbo Skylane	0	0	0			
185 Skywagon	0	0	0			
Stationair 6	21	20	52			
Turbo Stationair 6	8	8	26			
172 Cutlass RG	1	0	1			
R182 Skylane RG	3	2	7			
TR182 Skylane RG	1	0	2			
210 Centurion	8	2	10			
Turbo 210 Centurion	22	5	37			
P210 Centurion	6	0	7			
177 Cardinal	0	0	0			
303 Crusader	1	1	3			
340	6	1	8			
402	0	0	1			
414A	1	1	4			
421 Golden Eagle	0	3	4			
208 Caravan I	10	8	23			

MANUFACTURER AND MODEL	NUMBER OF AIRCRAFT			MANUFACTURERS NET BILLING PRICE		
	QII	QIII	YTD	QII	QIII	Year to Date
406 Caravan II	1	1	2			
425 Conquest I	3	6	9			
441 Conquest II	1	0	3			
Citation I	0	0	0			
Citation S/II	6	9	20			
Citation III	2	6	10			
Total Cessna	165	139	409	$60,154,021	$85,734,497	$190,487,933
FAIRCHILD AIRCRAFT						
SA-227AT Expediter	0	0	0			
SA-227AT Merlin IVC	0	0	0			
SA-227AC Metro III	12	7	23			
SA-227TT Model 300	0	1	1			
Total Fairchild	12	8	24	$31,778,386	$22,670,858	$66,240,156
GATES LEARJET						
Learjet 25B	0	0	0			
Learjet 25D	0	0	0			
Learjet 35A	3	4	9			
Learjet 36A	0	0	0			
Learjet 55	2	1	3			
Total Gates Learjet	5	5	12	$19,774,694	$17,806,578	$43,852,480
GULFSTREAM AEROSPACE						
Commander 1000	0	1	2			
Gulfstream III	5	3	10			
Gulfstream IV	0	2	2			
Total Gulfstream	5	6	14	$62,495,000	$68,842,000	$158,947,000
LAKE AIRCRAFT						
200 EP	4	0	4			
250 Renegade	6	6	14			
Total Lake	10	6	18	$1,898,087	$1,377,947	$3,721,460
MAULE AIRCRAFT						
M-5 180C	2	1	5			
M-5 235C	2	1	4			
M-6 180	0	0	0			
M-6 235	0	1	2			
MX-7 180	2	3	6			
M-7 235	4	2	8			
MX-7 235	7	4	19			
Total Maule	17	12	44	$826,029	$521,429	$2,093,605
MOONEY AIRCRAFT						
201 M20J	14	6	27			
205 M20J	0	7	7			

MANUFACTURER AND MODEL	NUMBER OF AIRCRAFT			MANUFACTURERS NET BILLING PRICE		
	QII	QIII	YTD	QII	QIII	Year to Date
252 M20K	20	25	64			
Total Mooney	34	38	98	NA	NA	NA
PIPER AIRCRAFT						
PA-28-161 Warrior	20	32	65			
PA-28-181 Archer II	6	9	34			
PA-28-236 Dakota	0	2	6			
PA-32-301 Saratoga	2	5	10			
PA-32-301T T. Saratoga	0	0	0			
PA-28RT-201T T. Arrow IV	1	0	1			
PA-28RT-201 Arrow IV	0	6	6			
PA-32R-301 Saratoga SP	0	0	1			
PA-32R-301T T. Saratoga SP	0	2	5			
PA-46-310P Malibu	19	29	67			
PA-34-220T Seneca III	9	12	31			
PA-44-180 Seminole	0	0	0			
PA-44-180T Turbo Seminole	0	0	0			
PA-60-700P Aerostar	0	0	0			
PA-31-350 Chieftain	0	1	1			
T-1020	0	0	0			
PA-31P-350 Mojave	0	0	0			
PA-31T-500 Cheyenne I	0	0	0			
PA-31T-500 Cheyenne IA	1	0	2			
PA-31T-620 Cheyenne IIXL	1	1	3			
PA-42-700 Cheyenne III	0	0	1			
PA-42-720 Cheyenne IIIA	1	2	3			
PA-42-1000 Cheyenne 400LS	0	0	0			
T-1040	0	0	0			
Total Piper	60	101	236	$11,309,333	$20,293,701	$44,178,623
Grand Total, Civil	364	393	1042	$251,913,136	$275,962,122	$685,050,278
OFF-THE-SHELF AIRCRAFT SHIPPED TO THE U.S. MILITARY Manufacturer/Model						
BEECH AIRCRAFT						
C-12A	1	8	13	$1,963,980	$14,880,000	$24,406,572
Total Beech Military	1	8	13	$1,963,980	$14,880,000	$24,406,572
GULFSTREAM AEROSPACE						
C-20B	2	0	2	$24,970,000	$0	$24,970,000
Total Gulfstream Military	2	0	2	$24,970,000	$0	$24,970,000
Grand total, Military	3	8	15	$26,933,980	$14,880,000	$49,376,572

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GAMA ANNOUNCES THIRD QUARTER RESULTS

WASHINGTON, D.C., October 9, 1986 --- The general aviation industry delivered 393 aircraft worth nearly $276 million during the third quarter of 1986, down 32.4 percent in number and 9.9 percent in billings compared to 581 planes worth $306.2 million in the same quarter last year. Third quarter deliveries included 285 singles, 34 twins, 47 turboprops and 27 business jets.

For the year to date, the industry has delivered 1,042 aircraft worth $685.1 million compared to 1,555 planes worth $981.2 million for the period in 1985, a decrease of 33 percent in shipments and 30.2 percent in billings.

Business jet shipments numbered 64 for the three quarters to date, down 31.2 percent compared to 93 at this time last year. Turboprop deliveries totaled 133 compared to 236, a decrease of 43.6 percent. Twin shipments are down 50 percent at 77 compared to 154 at this time last year, while deliveries of singles are down 28.4 percent at 768 compared to 1,072.

86-17

Exports were up 56.4 percent for the quarter to 147 units compared to 94 last year, with quarterly billings up 87.4 percent at $92.7 million compared to $49.5 million. For the year to date, export of 326 planes worth $250.5 million represents an increase of 27.3 percent in number and 41.1 percent in billings compared to 256 exports valued at $177.5 million through September, 1985.

For the third quarter, exports accounted for 37.4 percent of shipments and 33.6 percent of industry billings. For the year through September, 31.3 percent of shipments and 36.6 percent of billings were in export trade.

Results of industry shipments and billings are now published by the General Aviation Manufacturers Association on a quarterly basis instead of monthly. The next report will be issued during the second week of January, 1987.

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